

POLSKA AGENCJA INFORMACJI
I INWESTYCJI ZAGRANICZNYCH

BPOland – potential and prospects

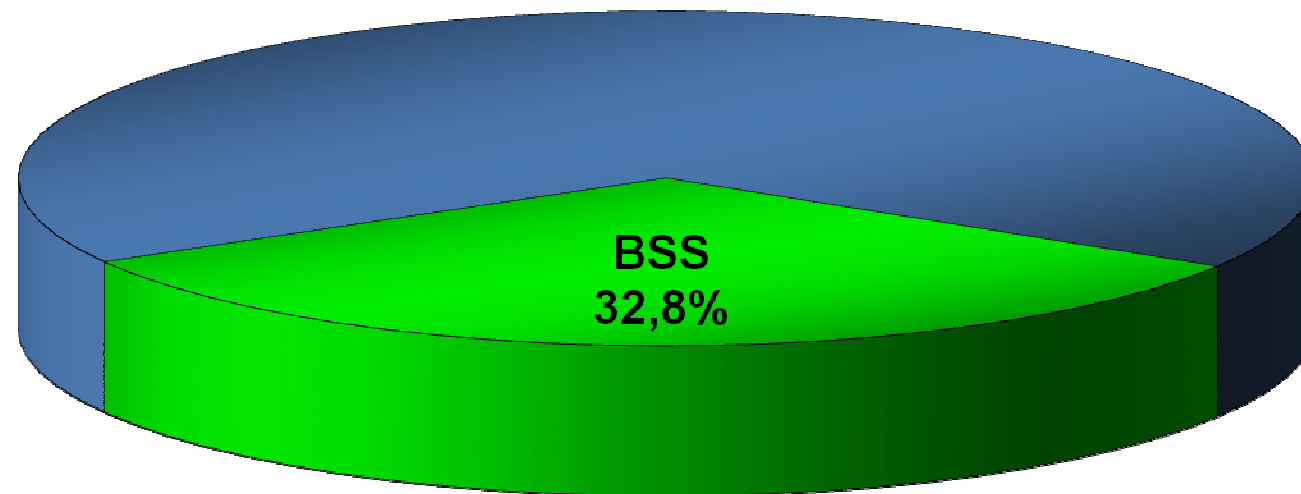
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Warsaw, September 16, 2013

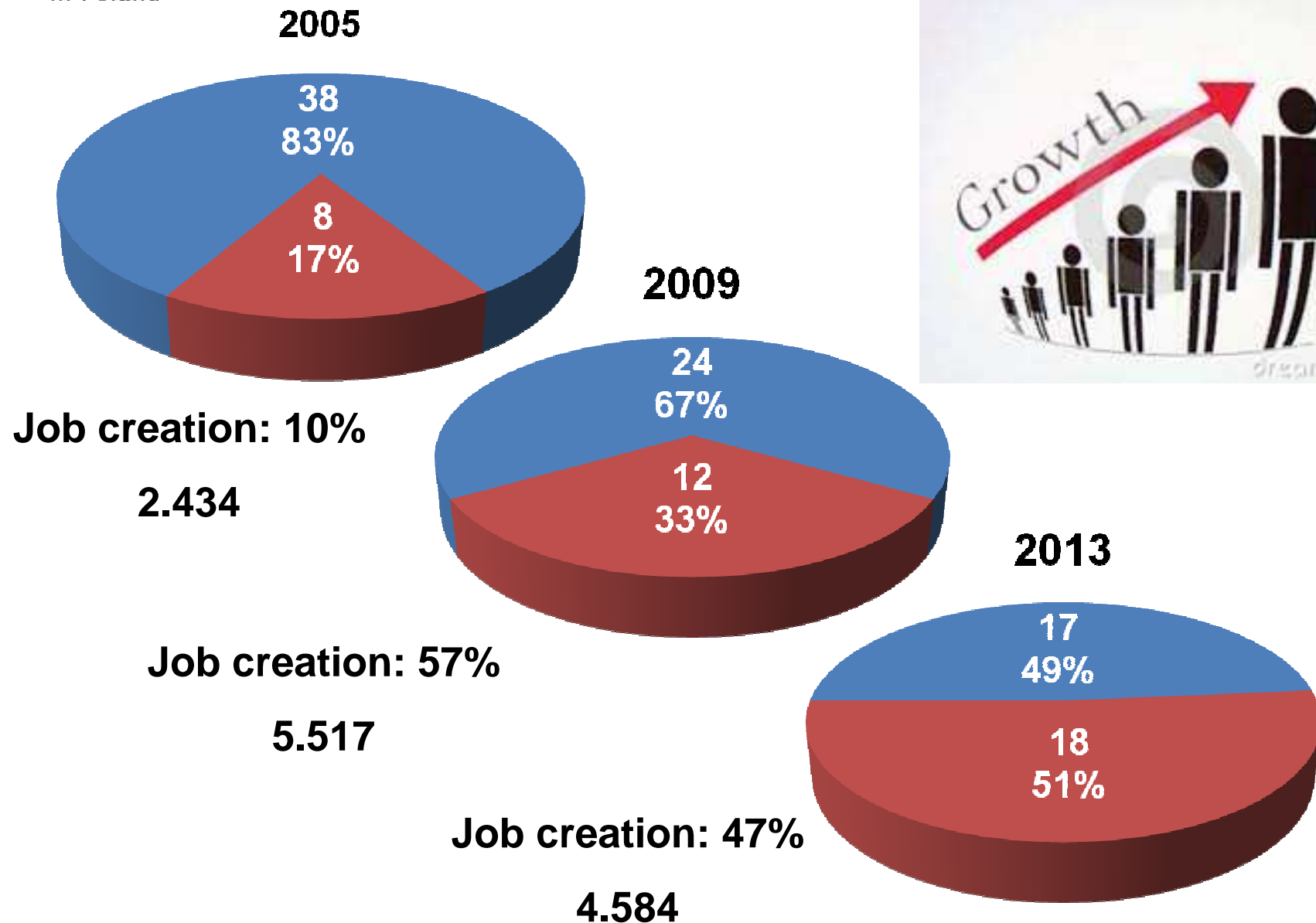


Share of BSS projects in completed PAIIZ projects 2003 - 2013

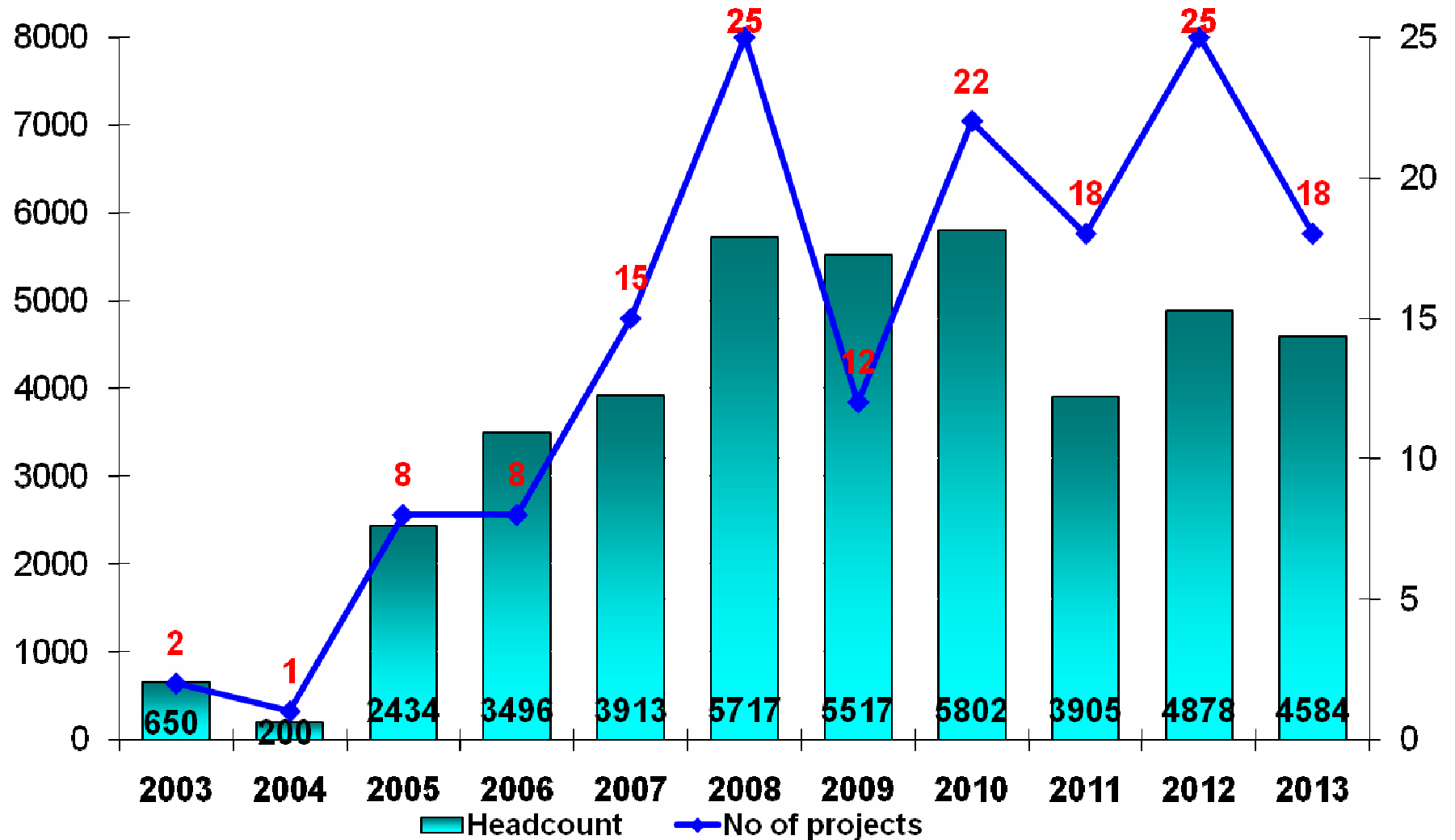


From 2003 to 2013 the Agency completed **469** investment projects, creating **126 956** new job places. **154** were from **BSS**, they brought **41 096** new jobs.

Share of BSS projects completed by PAIIZ



BSS projects completed in 2003 - 2013



Main features of BSS projects 2005 - 2013



The share of BSS projects in PAIIZ portfolio steadily grows.



SSCs and R&D (mostly software development centers) lead the rank.



Headcount in projects gradually decreases: a few big projects replaced by numerous, but smaller ones.



2013 and beyond – growing headcount (2008 – 2013: 49%), bigger number of smaller projects?



Growing complexity of projects: volume turns into quality.



Active projects serviced by PAIIZ

As of September 2013, PAIIZ assisted 163 potential investments:

- Value of investment: **EUR 4.8 bn**
- Number of new work places: **31.9 thous (11.9 in BSS)**
- Main sectors:
 - **BSS + ICT (46)**
 - **automotive (30)**
 - **R&D (13)**
 - **Food-processing (10)**

- Major countries-investors:
 - **USA (44)**
 - **Germany (21)**
 - **China (14)**
 - **Japan (8)**



BSS: high rate of success!
35% in assisted
50% in completed



Incentives scheme – 2011



Instrument	EU Funds	Special Economic Zones	Government grants	Local support (real estate tax exemption)
Hypothetical suitability/availability	Application rounds	Throughout the year	Throughout the year	Throughout the year
Practical suitability/availability	😊 😞	😊 😞	😞	😊 😞
Others	😞	Investment grant for R&D Combination of instruments		😞

What changed? New era?



- July 23rd, 2013 – Resolution of the Council of Ministers on Special Economic Zones - timeframe
- August 13th, 2013 – Amendment to the existing Programme (R&D support, significant projects, increases in amount)












The end of existing financial perspective 2007 – 2013

Works on the new financial perspective 2014 – 2020 only started!

Incentives scheme –August 2013



Instrument	EU Funds	Special Economic Zones	Government grants	Local support (real estate tax exemption)
Hypothetical suitability/availability	Application rounds	Throughout the year	Throughout the year	Throughout the year
Practical suitability/availability		 		 
Others		Investment grant for R&D Combination of instruments		 

Government grants

Sector	New work places	and	Investment costs	Max. amount of support
Employment grant				
Modern services	250		PLN 1.5 m*	PLN 3.200 – 15.600 per job
R&D	35		PLN 1.5 m	
Investment grant				
R&D	35		PLN 10 m	up to 10%
*) exluding office space rental costs				

Evaluation	<ul style="list-style-type: none"> •Eligibility: min. 51 points: <ul style="list-style-type: none"> Processes 17 – 50 pts HR quality 0 – 15 pts Location 0 – 30 pts Others 0 – 5 pts
Application procedure	<ul style="list-style-type: none"> • Throughout the year, PAIIZ works with the applicant
Reporting requirements	<ul style="list-style-type: none"> • Not very detailed
Key advantage	<ul style="list-style-type: none"> • Flexibility of the programme

EU funds – what to boost?

Operational Programmes (OPs):

1. **Innovativeness, scientific research and its business implementation**
2. **Skills & competences improvement**, social inclusion, public administration improvement
3. E-economy development
4. Low-emission economy, environmental protection, addressing climate changes, transportation, energy security & reliability
5. Rural areas development
6. Marine & Fishery areas development
7. Technical Assistance
8. Eastern Poland Development
9. European Territorial Cooperation
10. Regional Operational Programmes

What's new?

- VAT to be refunded
- Co-financing up to 85% except for Warsaw area/province (80%)





Thank you for your attention!

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